

Steady performance; continue to gaining share

Safari Industries reported in-line performance; revenue/EBITDA/PAT grew 28.3%/25.7%/27.1% led by (1) shift in festive season and (2) strong wedding season in Q3. Though Safari's performance was ahead of industry peer we believe growth was led by premium mix driven by hard luggage which contributed +60% revenue share in Q3. We gather Safari has further improved on its market share. Notably E-com/ MT channel saw fastest growth followed by GT channel showing strong uptick in demand in T2/T3 towns. Gross margins grew to 48.0% (+294bp), largely attributed to mix change towards hard luggage, rising contribution from in-house manufacturing, and softening of RM prices. Despite rise in other expenses (+60%) and employee cost (+3.2%) EBITDA at Rs691mn, grew by 25.7% settling EBITDA margin of 17.8% (-37bp) YoY. PAT at Rs438mn grew healthy by 27.1% on the back of other income (+43.9%) and lower interest expenses (-7.3%). With strong operating performance we marginally tweak earnings and retain BUY with a revised TP of Rs2,623. (50x Sept'26 EPS).

Continued to outpace industry bellwether

Safari Industries reported healthy revenue growth at Rs3.9bn (+28.3%) led by, (1) shift in festive season in Q3 and (2) strong wedding season. Notably E-com/ MT channel saw fastest growth followed by GT channel showing strong uptick in demand in T2/T3 towns. Though Safari's performance was ahead of industry peer we believe growth was led by premium mix driven by hard luggage which contributed +60% revenue share in Q3. Safari has further improved on its market share vs industry peers. With increased back end manufacturing at Jaipur the management remains upbeat on revenue growth momentum driven by T2/T3 rural markets in FY25.

Strong revenue coupled with operating leverage hold margins

In Q3 gross margins grew to 48.0% (+294bp), largely attributed to mix change towards hard luggage (+60%), rising contribution from in-house manufacturing, and softening of RM prices. Despite rise in other expenses (+60%) and employee cost (+3.2%) EBITDA at Rs691mn, grew by 25.7% settling EBITDA margin of 17.8% (-37bp) YoY. PAT at Rs438mn grew healthy by 27.1% on the back of other income (+43.9%) and lower interest expenses (-7.3%). Further Safari expanded its capacity to 650k pcs/month, though these capacities are currently running at 100% utilization rate. We expect the new greenfield capacity in Jaipur at the cost of Rs2.15bn is expected to add another 500k pieces/month of capacity in staggered manner spread over next 18-24 months starting Q4FY25. To fund this capex the company allotted preferential issue of 1.2mn equity shares raising Rs2.29bn. In addition the board has approved to subscribe share capital of Safari Manufacturing Limited and Safari Lifestyles Limited wholly owned subsidiaries for an amount of up to Rs750mn/Rs49.5mn.

Valuation and key risks

We expect Safari's next phase of growth will be drive by, (1) focus on in-house manufacturing, (2) doubling hard luggage capacity and cut dependence on China import, (3) scale up its retail footprint for Urban Jungle brand, and (4) grow market share gaining from unorganised segment. Though we are sanguine on its growth story we expect rising competitive intensity from VIP and Samsonite and also form local players in the soft luggage which may dent Safari's growth rates. Further we expect healthy mix change and improved channel mix may influence margins ahead. Despite strong operating performance we cut FY24E earnings by 2.6% and increase for FY25E by 0.4%. We retain Buy with a revised TP of Rs2,623 (50x Sept'26 earnings). Risk: delayed capacity expansion and sudden rise/ discounting by regional competition.

Financial and valuation summary

YE Mar (Rs mn)	3QFY24A	3QFY23A	YoY (%)	2QFY24A	QoQ (%)	FY24E	FY25E	FY26E
Revenues	3,883	3,027	28.3	3,700	4.9	16,362	19,634	22,776
EBITDA	691	550	25.7	635	8.9	2,943	3,618	4,257
EBITDA margin (%)	17.8	18.2	(37bp)	17.2	64bp	18.0	18.4	18.7
Adj. Net profit	438	344	27.6	397	10.5	1,849	2,275	2,716
Adj. EPS (Rs)	9.2	7.2	27.6	8.3	10.5	38.9	47.8	57.1
EPS growth (%)						47.8	23.0	19.4
PE (x)						52.7	42.9	35.9
EV/EBITDA (x)						32.2	25.5	20.8
PBV (x)						14.5	10.2	7.6
RoE (%)						33.7	28.0	24.2
RoCE (%)						31.9	27.1	23.8

Source: Company, Centrum Broking

Please see Disclaimer for analyst certifications and all other important disclosures.

Result Update

India I Mid Cap

08 February, 2024

BUY

Price: Rs2,102

Target Price: Rs2,623

Forecast return: 25%

Institutional Research

Market Data

Bloomberg:	SII IN
52 week H/L:	2,315/891
Market cap:	Rs100.0bn
Shares Outstanding:	47.6mn
Free float:	45.8%
Avg. daily vol. 3mth:	1,06,517

Source: Bloomberg

Changes in the report

Rating:	Unchanged
Target price:	Rs2,623 from Rs2,559
EPS:	FY24E: 38.9 Down 2.6%; FY25E: 47.8 Up 0.4%

Source: Centrum Broking

Shareholding pattern

	Dec-23	Sep-23	Jun-23	Mar-23
Promoter	46.9	47.0	47.2	47.2
FIIs	13.4	13.0	12.3	15.9
DIIs	16.8	17.5	17.0	12.6
Public/other	22.9	22.6	23.5	24.2

Source: BSE

Centrum estimates vs Actual results

YE Mar (Rs mn)	Centrum Q3FY24	Actual Q3FY24	Variance (%)
Revenue	3,692	3,883	5.2
EBITDA	650	691	6.2
EBITDA margin	17.6	17.8	18bp
Other Income	27	37	35.3
Interest	28	24	(13.8)
Depreciation	115	129	12.6
PBT	535	575	7.4
Tax	129	136	5.3
Rep. PAT	406	438	8.0
Adj. PAT	406	438	8.0

Source: Bloomberg, Centrum Broking



Shirish Pardeshi

Research Analyst, Mid Cap

+91-4215 9634

shirish.pardeshi@centrum.co.in

Mid Cap

Thesis Snapshot

Estimate revision

YE Mar (Rs mn)	FY24E New	FY24E Old	% chg	FY25E New	FY25E Old	% chg
Revenue	16,362	16,968	(3.6)	20,022	19,634	-1.9
EBITDA	2,943	2,978	(1.2)	3,521	3,618	2.8
EBITDA margin	18.0	17.5	44bp	17.6	18.4	84bp
Adj. PAT	1,849	1,893	(2.3)	2,260	2,275	0.7
Diluted EPS (Rs)	38.9	39.9	(2.6)	47.7	47.8	0.4

Source: Centrum Broking

Safari Industries versus NIFTY Midcap 100

	1m	6m	1 year
SII IN	9.5	41.3	124.0
NIFTY Midcap 100	5.2	30.1	59.4

Source: Bloomberg, NSE

Key assumptions

Y/E Mar	FY24E	FY25E	FY26E
Revenue growth (%)	35.0	20.0	16.0
Gross Margins (%)	46.3	46.5	46.8
EBITDA Margins (%)	18.0	18.4	18.7

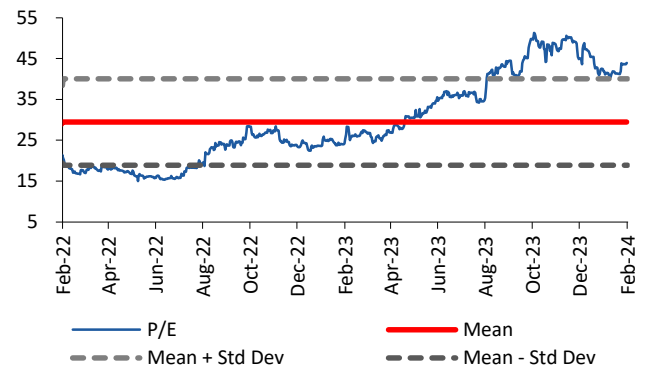
Source: Centrum Broking

Valuations

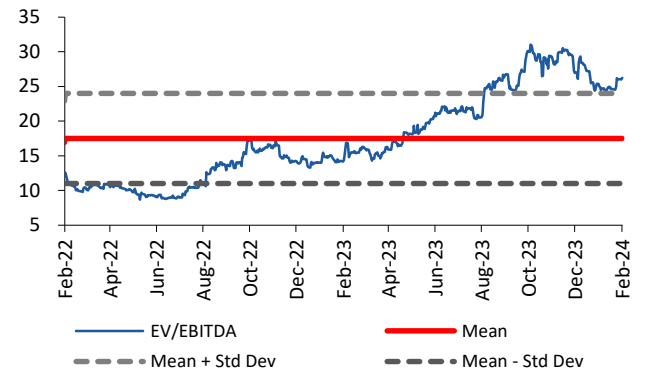
We expect Safari's next phase of growth will be drive by, (1) focus on in-house manufacturing, (2) doubling hard luggage capacity and cut dependence on China import, (3) scale up its retail footprint for Urban Jungle brand, and (4) grow market share gaining from unorganised segment. Though we are sanguine on its growth story we expect rising competitive intensity from VIP and Samsonite and also form local players in the soft luggage which may dent Safari's growth rates. Further we expect heathy mix change and improved channel mix may influence margins ahead. Despite strong operating performance we cut FY24E earnings by 2.6% and increase for FY25E by 0.4%. We retain Buy with a revised TP of Rs2,623 (50x Sept'26 earnings). Risk: delayed capacity expansion and sudden rise/ discounting by regional competition

Valuations	Rs/share
1HFY26E EPS	52.5
Target Multiple (X)	50
Target Price	2623

P/E mean and standard deviation



EV/EBITDA mean and standard deviation



Source: Bloomberg, Centrum Broking

Peer comparison

Company	Mkt Cap (Rs bn)	CAGR (FY24-26E)			P/E (x)			EV/EBITDA (x)			ROE(%)		
		Sales	EBITDA	EPS	FY23	FY24E	FY25E	FY23	FY24E	FY25E	FY23	FY24E	FY25E
Safari	99.7	18.0	20.3	21.2	78.0	52.7	42.9	49.4	32.2	25.5	34.4	33.7	28.0
VIP Industries	76.4	14.5	32.2	59.4	41.2	82.5	44.5	24.8	29.7	21.1	30.7	13.9	23.1

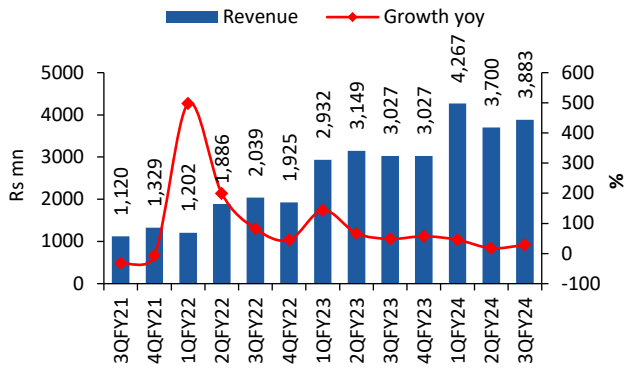
Source: Company, Centrum Broking

Exhibit 1: Quarterly P&L Trend

	4QFY21	1QFY22	2QFY22	3QFY22	4QFY22	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24
Sales	1,329	1,202	1,886	2,039	1,925	2,932	3,149	3,027	3,027	4,267	3,700	3,883
YoY(%)	-7.2	497.3	199.6	82.0	44.9	144.0	67.0	48.4	57.2	45.5	17.5	28.3
Cost of Goods Sold	734	731	1,178	1,358	1,183	1,806	1,927	1,663	1,577	2,342	2,017	2,020
Gross Profit	595	471	708	681	743	1,126	1,222	1,363	1,450	1,925	1,684	1,863
Gross Margins (%)	44.8	39.2	37.6	33.4	38.6	38.4	38.8	45.0	47.9	45.1	45.5	48.0
Employee Expenses	136	150	163	181	178	184	218	227	232	242	248	235
YoY(%)	-20.1	-9.7	7.9	24.4	31.0	22.8	33.7	25.8	30.7	31.0	13.7	3.2
Other Expenses	325	250	364	368	396	525	585	586	635	893	801	938
%sales	24.5	20.8	19.3	18.0	20.6	17.9	18.6	19.4	21.0	20.9	21.6	24.1
Total Expenses	1,195	1,131	1,705	1,906	1,756	2,515	2,730	2,477	2,444	3,477	3,066	3,192
EBITDA	134	71	180	133	169	417	419	550	583	790	635	691
EBITDAM(%)	10.1	5.9	9.6	6.5	8.8	14.2	13.3	18.2	19.3	18.5	17.2	17.8
Depreciation	47	45	47	49	56	67	80	94	92	129	123	129
EBIT	87	26	134	84	113	350	339	456	491	661	512	562
EBIT(%)	6.5	2.2	7.1	4.1	5.9	11.9	10.8	15.1	16.2	15.5	13.8	14.5
Other Income	4	19	20	24	18	17	25	25	27	23	29	37
Interest Cost	7	10	14	13	12	13	19	26	22	26	22	24
PBT	84	35	140	95	27	354	345	455	496	658	519	575
PBT(%)	6.3	2.9	7.4	4.6	1.4	12.1	11.0	15.0	16.4	15.4	14.0	14.8
PAT	63	25	107	72	24	266	260	345	381	499	398	438
PAT(%)	4.7	2.1	5.7	3.5	1.2	9.1	8.2	11.4	12.6	11.7	10.7	11.3
EPS	1.3	0.5	2.3	1.5	0.5	5.6	5.5	7.2	8.0	10.5	8.4	9.2

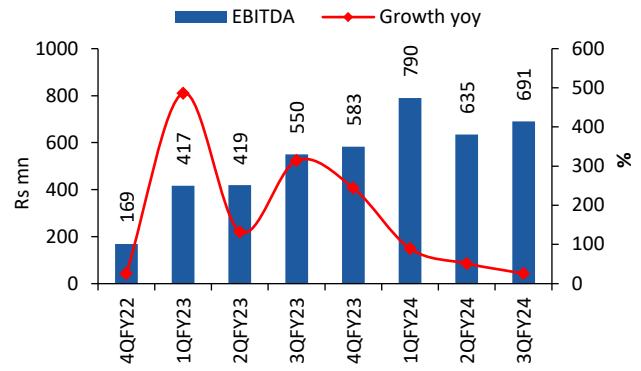
Source: Company, Centrum Broking

Exhibit 2: Quarterly sales trend



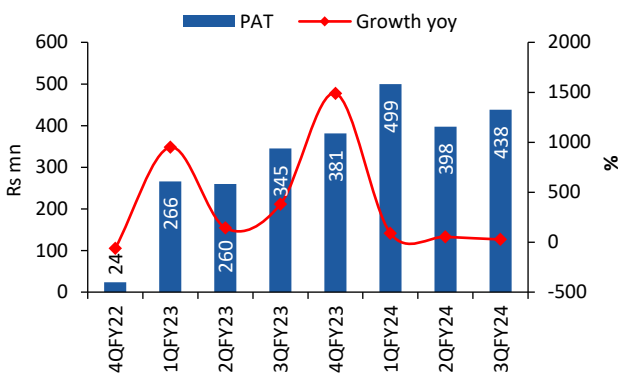
Source: Centrum Broking, Company Data

Exhibit 3: Quarterly EBITDA trend



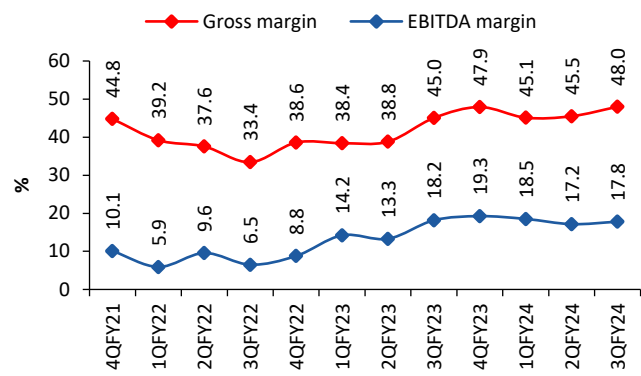
Source: Centrum Broking, Company Data

Exhibit 4: Quarterly PAT trend



Source: Centrum Broking, Company Data

Exhibit 5: Quarterly margin trend



Source: Centrum Broking, Company Data

P&L					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Revenues	7,052	12,120	16,362	19,634	22,776
Operating Expense	4,448	6,973	8,786	10,504	12,117
Employee cost	664	858	987	1,105	1,215
Others	1,388	2,321	3,646	4,407	5,187
EBITDA	552	1,969	2,943	3,618	4,257
Depreciation & Amortisation	199	333	503	565	620
EBIT	353	1,636	2,439	3,053	3,637
Interest expenses	49	80	120	126	132
Other income	80	95	104	114	126
PBT	384	1,650	2,424	3,042	3,631
Taxes	67	400	574	767	915
Effective tax rate (%)	17.6	24.2	23.7	25.2	25.2
PAT	316	1,251	1,849	2,275	2,716
Minority/Associates	0	0	0	0	0
Recurring PAT	316	1,251	1,849	2,275	2,716
Extraordinary items	(93)	0	0	0	0
Reported PAT	223	1,251	1,849	2,275	2,716

Ratios					
YE Mar	FY22A	FY23A	FY24E	FY25E	FY26E
Growth (%)					
Revenue	115.0	71.9	35.0	20.0	16.0
EBITDA	nm	256.7	49.5	22.9	17.7
Adj. EPS	nm	295.8	47.8	23.0	19.4
Margins (%)					
Gross	36.9	42.5	46.3	46.5	46.8
EBITDA	7.8	16.2	18.0	18.4	18.7
EBIT	5.0	13.5	14.9	15.5	16.0
Adjusted PAT	3.1	10.3	11.3	11.6	11.9
Returns (%)					
ROE	10.8	34.4	33.7	28.0	24.2
ROCE	11.9	32.9	31.9	27.1	23.8
ROIC	10.5	27.4	38.5	41.7	49.8
Turnover (days)					
Gross block turnover ratio (x)	8.5	8.2	9.4	9.9	10.9
Debtors	53	43	41	41	42
Inventory	107	108	110	101	98
Creditors	70	70	70	64	65
Net working capital	78	76	58	57	49
Solvency (x)					
Net debt-equity	(0.2)	(0.1)	(0.4)	(0.6)	(0.7)
Interest coverage ratio	11.2	24.7	24.6	28.8	32.3
Net debt/EBITDA	(0.9)	(0.1)	(0.9)	(1.5)	(2.1)
Per share (Rs)					
Adjusted EPS	6.6	26.3	38.9	47.8	57.1
BVPS	63.3	89.5	141.1	201.2	270.2
CEPS	10.8	33.3	49.5	59.7	70.1
DPS	0.0	1.1	1.7	2.0	2.4
Dividend payout (%)	0.0	4.3	4.3	4.3	4.3
Valuation (x)					
P/E	308.5	78.0	52.7	42.9	35.9
P/BV	32.4	22.9	14.5	10.2	7.6
EV/EBITDA	175.8	49.4	32.2	25.5	20.8
Dividend yield (%)	0.0	0.1	0.1	0.1	0.1

Source: Company, Centrum Broking

Balance sheet					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Equity share capital	95	95	95	95	95
Reserves & surplus	2,918	4,162	6,615	9,475	12,758
Shareholders fund	3,013	4,257	6,710	9,571	12,853
Minority Interest	0	0	0	0	0
Total debt	110	601	601	601	601
Non Current Liabilities	307	565	903	1,214	1,552
Def tax liab. (net)	(70)	(37)	(37)	(37)	(37)
Total liabilities	3,360	5,386	8,177	11,348	14,969
Gross block	834	1,487	1,737	1,987	2,087
Less: acc. Depreciation	(300)	(417)	(526)	(653)	(796)
Net block	534	1,070	1,210	1,334	1,291
Capital WIP	197	0	0	0	0
Net fixed assets	735	1,074	1,215	1,338	1,296
Non Current Assets	527	922	1,032	1,056	1,083
Investments	0	0	0	0	0
Inventories	1,461	2,664	2,648	3,166	3,320
Sundry debtors	1,146	1,693	2,017	2,421	2,808
Cash & Cash Equivalents	592	865	3,345	5,865	9,511
Loans & advances	0	0	0	0	0
Other current assets	153	225	153	225	153
Trade payables	1,001	1,665	1,685	2,015	2,324
Other current liab.	239	379	535	695	864
Provisions	18	14	14	14	14
Net current assets	2,095	3,389	5,930	8,954	12,590
Total assets	3,360	5,385	8,177	11,348	14,969

Cashflow					
YE Mar (Rs mn)	FY22A	FY23A	FY24E	FY25E	FY26E
Profit Before Tax	384	1,650	2,424	3,042	3,631
Depreciation & Amortisation	199	333	503	565	620
Net Interest	(14)	17	120	126	132
Net Change – WC	(452)	(1,171)	(198)	(629)	(128)
Direct taxes	(26)	(361)	(574)	(767)	(915)
Net cash from operations	156	506	2,170	2,222	3,213
Capital expenditure	(440)	(503)	(644)	(688)	(577)
Acquisitions, net	0	0	0	0	0
Investments	330	(264)	0	0	0
Others	73	71	(6)	91	99
Net cash from investing	(37)	(695)	(650)	(598)	(478)
FCF	120	(189)	1,520	1,625	2,735
Issue of share capital	(1)	3	0	0	0
Increase/(decrease) in debt	13	494	0	0	0
Dividend paid	0	(53)	606	588	569
Interest paid	(50)	(79)	(120)	(126)	(132)
Others	(103)	(168)	473	434	474
Net cash from financing	(141)	196	960	897	911
Net change in Cash	(21)	7	2,480	2,521	3,646

Source: Company, Centrum Broking

Disclaimer

Centrum Broking Limited ("Centrum") is a full-service, Stock Broking Company and a member of The Stock Exchange, Mumbai (BSE) and National Stock Exchange of India Ltd. (NSE). Our holding company, Centrum Capital Ltd, is an investment banker and an underwriter of securities. As a group Centrum has Investment Banking, Advisory and other business relationships with a significant percentage of the companies covered by our Research Group. Our research professionals provide important inputs into the Group's Investment Banking and other business selection processes.

Recipients of this report should assume that our Group is seeking or may seek or will seek Investment Banking, advisory, project finance or other businesses and may receive commission, brokerage, fees or other compensation from the company or companies that are the subject of this material/report. Our Company and Group companies and their officers, directors and employees, including the analysts and others involved in the preparation or issuance of this material and their dependants, may on the date of this report or from, time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. Centrum or its affiliates do not own 1% or more in the equity of this company. Our sales people, dealers, traders and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. We may have earlier issued or may issue in future reports on the companies covered herein with recommendations/information inconsistent or different those made in this report. In reviewing this document, you should be aware that any or all of the foregoing, among other things, may give rise to or potential conflicts of interest. We and our Group may rely on information barriers, such as "Chinese Walls" to control the flow of information contained in one or more areas within us, or other areas, units, groups or affiliates of Centrum. Centrum or its affiliates do not make a market in the security of the company for which this report or any report was written. Further, Centrum or its affiliates did not make a market in the subject company's securities at the time that the research report was published.

This report is for information purposes only and this document/material should not be construed as an offer to sell or the solicitation of an offer to buy, purchase or subscribe to any securities, and neither this document nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. This document does not solicit any action based on the material contained herein. It is for the general information of the clients of Centrum. Though disseminated to clients simultaneously, not all clients may receive this report at the same time. Centrum will not treat recipients as clients by virtue of their receiving this report. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Similarly, this document does not have regard to the specific investment objectives, financial situation/circumstances and the particular needs of any specific person who may receive this document. The securities discussed in this report may not be suitable for all investors. The securities described herein may not be eligible for sale in all jurisdictions or to all categories of investors. The countries in which the companies mentioned in this report are organized may have restrictions on investments, voting rights or dealings in securities by nationals of other countries. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Persons who may receive this document should consider and independently evaluate whether it is suitable for his/ her/their particular circumstances and, if necessary, seek professional/financial advice. Any such person shall be responsible for conducting his/her/their own investigation and analysis of the information contained or referred to in this document and of evaluating the merits and risks involved in the securities forming the subject matter of this document.

The projections and forecasts described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. Projections and forecasts are necessarily speculative in nature, and it can be expected that one or more of the estimates on which the projections and forecasts were based will not materialize or will vary significantly from actual results, and such variances will likely increase over time. All projections and forecasts described in this report have been prepared solely by the authors of this report independently of the Company. These projections and forecasts were not prepared with a view toward compliance with published guidelines or generally accepted accounting principles. No independent accountants have expressed an opinion or any other form of assurance on these projections or forecasts. You should not regard the inclusion of the projections and forecasts described herein as a representation or warranty by or on behalf of the Company, Centrum, the authors of this report or any other person that these projections or forecasts or their underlying assumptions will be achieved. For these reasons, you should only consider the projections and forecasts described in this report after carefully evaluating all of the information in this report, including the assumptions underlying such projections and forecasts.

The price and value of the investments referred to in this document/material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance. Future returns are not guaranteed and a loss of original capital may occur. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice. Centrum does not provide tax advice to its clients, and all investors are strongly advised to consult regarding any potential investment. Centrum and its affiliates accept no liabilities for any loss or damage of any kind arising out of the use of this report. Foreign currencies denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies effectively assume currency risk. Certain transactions including those involving futures, options, and other derivatives as well as non-investment-grade securities give rise to substantial risk and are not suitable for all investors. Please ensure that you have read and understood the current risk disclosure documents before entering into any derivative transactions.

This report/document has been prepared by Centrum, based upon information available to the public and sources, believed to be reliable. No representation or warranty, express or implied is made that it is accurate or complete. Centrum has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed. The opinions expressed in this document/material are subject to change without notice and have no obligation to tell you when opinions or information in this report change.

This report or recommendations or information contained herein do/does not constitute or purport to constitute investment advice in publicly accessible media and should not be reproduced, transmitted or published by the recipient. The report is for the use and consumption of the recipient only. This publication may not be distributed to the public used by the public media without the express written consent of Centrum. This report or any portion hereof may not be printed, sold or distributed without the written consent of Centrum.

The distribution of this document in other jurisdictions may be restricted by law, and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. Neither Centrum nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information.

This document does not constitute an offer or invitation to subscribe for or purchase or deal in any securities and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. This document is strictly confidential and is being furnished to you solely for your information, may not be distributed to the press or other media and may not be reproduced or redistributed to any other person. The distribution of this report in other jurisdictions may be restricted by law and persons into whose possession this report comes should inform themselves about, and observe any such restrictions. By accepting this report, you agree to be bound by the foregoing limitations. No representation is made that this report is accurate or complete.

The opinions and projections expressed herein are entirely those of the author and are given as part of the normal research activity of Centrum Broking and are given as of this date and are subject to change without notice. Any opinion estimate or projection herein constitutes a view as of the date of this report and there can be no assurance that future results or events will be consistent with any such opinions, estimate or projection.

This document has not been prepared by or in conjunction with or on behalf of or at the instigation of, or by arrangement with the company or any of its directors or any other person. Information in this document must not be relied upon as having been authorized or approved by the company or its directors or any other person. Any opinions and projections contained herein are entirely those of the authors. None of the company or its directors or any other person accepts any liability whatsoever for any loss arising from any use of this document or its contents or otherwise arising in connection therewith.

Centrum and its affiliates have not managed or co-managed a public offering for the subject company in the preceding twelve months. Centrum and affiliates have not received compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for service in respect of public offerings, corporate finance, debt restructuring, investment banking or other advisory services in a merger/acquisition or some other sort of specific transaction.

As per the declarations given by them, Mr. Shirish Pardeshi, research analyst and and/or any of his family members do not serve as an officer, director or any way connected to the company/companies mentioned in this report. Further, as declared by them, they are not received any compensation from the above companies in the preceding twelve months. They do not hold any shares by them or through their relatives or in case if holds the shares then will not to do any transactions in the said scrip for 30 days from the date of release such report. Our entire research professionals are our employees and are paid a salary. They do not have any other material conflict of interest of the research analyst or member of which the research analyst knows of has reason to know at the time of publication of the research report or at the time of the public appearance.

While we would endeavour to update the information herein on a reasonable basis, Centrum, its associated companies, their directors and employees are under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent Centrum from doing so.

Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or Centrum policies, in circumstances where Centrum is acting in an advisory capacity to this company, or any certain other circumstances.

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject Centrum Broking Limited or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market.

Ratings definitions

Our ratings denote the following 12-month forecast returns:

Buy – The stock is expected to return above 15%.

Add – The stock is expected to return 5-15%.

Reduce – The stock is expected to deliver -5--5% returns.

Sell – The stock is expected to deliver <-5% returns.

Safari Industries



Source: Bloomberg

Disclosure of Interest Statement

1	Business activities of Centrum Broking Limited (CBL)	Centrum Broking Limited (hereinafter referred to as "CBL") is a registered member of NSE (Cash, F&O and Currency Derivatives Segments), MCX-SX (Currency Derivatives Segment) and BSE (Cash segment), Depository Participant of CDSL and a SEBI registered Portfolio Manager.
2	Details of Disciplinary History of CBL	CBL has not been debarred/ suspended by SEBI or any other regulatory authority from accessing /dealing in securities market.
3	Registration status of CBL:	CBL is registered with SEBI as a Research Analyst (SEBI Registration No. INH000001469)
		Safari Industries
4	Whether Research analyst's or relatives' have any financial interest in the subject company and nature of such financial interest	No
5	Whether Research analyst or relatives have actual / beneficial ownership of 1% or more in securities of the subject company at the end of the month immediately preceding the date of publication of the document.	No
6	Whether the research analyst or his relatives has any other material conflict of interest	No
7	Whether research analyst has received any compensation from the subject company in the past 12 months and nature of products / services for which such compensation is received	No
8	Whether the Research Analyst has received any compensation or any other benefits from the subject company or third party in connection with the research report	No
9	Whether Research Analysts has served as an officer, director or employee of the subject company	No
10	Whether the Research Analyst has been engaged in market making activity of the subject company.	No
11	Whether it or its associates have managed or co-managed public offering of securities for the subject company in the past twelve months;	No
12	Whether it or its associates have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months;	No
13	Whether it or its associates have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months;	No

Member (NSE and BSE). Member MSEI (Inactive)

Single SEBI Regn. No.: INZ000205331

Depository Participant (DP)

CDSL DP ID: 120 – 12200

Single SEBI Regn. No.: IN-DP-537-2020

PORTFOLIO MANAGER

SEBI REGN NO.: INP000004383

Research Analyst

SEBI Registration No. INH000001469

Mutual Fund Distributor

AMFI REGN No. ARN- 147569

Website: www.centrumbroking.com

Investor Grievance Email ID: investor.grievances@centrum.co.in

Compliance Officer Details:

Ajay S Bendkhale

(022) 4215 9000/9023; Email ID: compliance@centrum.co.in

Centrum Broking Ltd. (CIN :U67120MH1994PLC078125)**Registered and Corporate Office:**

Level -9, Centrum House, C.S.T. Road,

Vidyanagari Marg, Kalina,

Santacruz (East) Mumbai – 400098

Tel.: - +91 22 4215 9000